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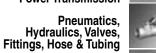
Safety, Communication & Janitorial



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## April 2006 A message from the Governor

On behalf of the Commonwealth of Massachusetts, I extend greetings as you gather for the Statewide Training and Resources (STAR) 2006 Exposition. It is my pleasure to welcome Dear Friends:

The STAR Exposition has grown to be the largest trade show of statewide contractors in the you to Boston. Commonwealth. This exhibition provides a great opportunity to improve and facilitate communication, understanding, teambuilding and networking. I commend the organizers for their hard work, and I applaud the participants for their continued dedication and commitment to improving quality, efficiency and productivity in the Bay State.

Best wishes for an enjoyable and successful exposition.

Sincerely,

Mitt Romney

## A Message From the State Purchasing Agent

On behalf of the staff at the Operational Services Division, I'd like to welcome you to the STAR 2006 Exposition. For one big day, you have an opportunity to meet many of the statewide contractors available to provide the commodities and services needed by your agency, city, town, authority, commission or not for profit organization.

If you have questions about existing products or services, the companies represented here will probably have the answers. If you have questions about Statewide Contracts or about the procurements being planned, staff at OSD are in attendance and available to help you. Please take advantage of your time here to visit the exhibitor booths and participate in the diverse training opportunities offered. The STAR event is 100% contractor supported and funded from the sale of exhibitor booths and sponsorships. At the end of your day at STAR, we hope that you leave with fresh ideas, updated information and new contacts.

Finally, I would like to extend a special THANK YOU to all those involved helping to make STAR 2006 a success, our vendors on contract, the departments offering training,

Thank you for coming and enjoy STAR 2006!

Sincerely,

Ellen Bickelman

State Purchasing Agent

Eur Bickelman





## STAR 2006 AGENDA

#### April 25, 2006

8:00 am	Exhibit Floor Opens
8:00 am - 10:00 am	Continental Breakfast (Entertainment Area and by booths 456 and 1038)
8:30 am - 10:30 am	Music by the Winiker Orchestra playing All American music
9:00 am – 11:45 am	Education Workshops & Vendor Trainings  ★ Operational Services Division Programs – It's More Than Contracts (9:00 am Room 1)  ★ It's Your Future! Retirement Planning for Public Employees (9:30 am On-Floor Vendor Training Area)  ★ Comm-PASS Overview (10:00 am Room 2)  ★ A Day in the Life of with Outlook - Microsoft Office System® (10:45 am On-Floor Vendor Training Area)  ★ Save Money with Prompt Payment Discounts! (11:00 am Room 1)
10:30 am - 1:00 pm	Music by Gitano playing Flamenco Guitar and Peruvian Folk Music
12:00 pm 1:00 pm	Lunch, Hall B
1:00 pm - 1:45 pm	Education Workshops & Vendor Trainings  ★ Dealing with Failure on Your Way to Success (1:00 pm Room 1)  ★ Managing the Aging Work Force - Maximizing Mutual Interests (1:15 pm Room 2)  ★ Introduction to Open Source (1:30 pm Room 3)  ★ The Exciting World of Working with PDF's Adobe Acrobat 7.0® (2:00 pm On-Floor Vendor Training Area)
1:00 pm - 3:00 pm	Music by Orville Wright Trio playing Caribbean Jazz music
3:15 pm	Door Prize Drawings in the Entertainment Area
3:30 pm 3:45 pm	Exhibitor Aisle Prizes Announced
4:00 pm	Exhibit Hall Closes



#### Visit us:

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## EducationWorkshops & Vendor Training Sessions

#### Operational Services Division – It's More Than Contracts

9:00 – 9:45 Room 1 Waterfront

Did you know that OSD has a group dedicated for printing services for the Commonwealth? What about selling, or purchasing surplus property? Automobiles? OSD has a number of programs that can help you from choosing Environmentally Preferable Products, to Comm-PASS training, to Vehicle Management and more! Come to the workshop offered by the Quality Assurance Team at OSD and see how OSD is here to help you!

Presenter: Hilary Olsen, OSD Trainer

#### It's Your Future! Retirement Planning for Public Employees

9:30 – 10:15 On-Floor Vendor Training Area

It's every employee's dream to retire in comfort after having worked many years. As a Massachusetts government employee, you can join your employer's 457 Deferred Compensation Plan which allows you to contribute a portion of your income and postpone paying current income taxes. Learn how to determine your retirement goals and identify the investments available to meet those goals. Find out what a financial planning professional can do for you, learn about the "Retirement Readiness" services available to help you create a personal investment or retirement plan. Take charge of your future! Learn how the Public Employee Deferred Compensation Plan benefits can set you on the right course to a retirement free of financial worries and obligations.

Presenter: Howard Nellhaus, CFP® – ING Financial Advisers, LLC Robert J. Andreola, CFP®

#### **Comm-PASS Overview**

10:00 – 10:45 Room 2 Waterfront

An update regarding the Comm-PASS system activity. This state of the art, Web-based procurement document management system is open to every eligible public entity's purchasers at no charge. Did you know that:

- Comm-PASS provides a list of Statewide Contract by category, a list of awarded vendors by contract, and user guidance documents?
- Construction law requires all awarding authorities to post on Comm-PASS for projects valued at \$10 million or more or that uses a Construction Manager at Risk?
- OSD accepts online responses from subscribed bidders seeking Statewide Contracts?
- Comm-PASS eliminates administration tasks associated with bid questions by letting bidders submit and purchasers respond online?
- The Business Directory allows public purchasers to search among more than 1,200 subscribed vendors by category-subcategory or company name?

Come hear activity statistics, success stories and learn how this tool can work for you whether you are a purchaser or bidder.

**Presenter**: Joan Matsumoto, Operational Services Division, Manager of eProcurement Systems

#### A Day in the Life with Outlook - Microsoft Office System ®

10:45 – 11:30 On-Floor Vendor Training Area

The presentation is focused on connected productivity in Office System 2003 and is heavily Outlook focused. See the power of collaboration and information management inherent in Office 2003! Topics include Outlook; New Message Notification, Reading Pane, Arrange by Conversation, Favorite Folders, Junk Email, Expanded Distribution Lists, Shared Attachments, Color Coding Appointments, Shared Calendars, Meeting Workspace, Document Workspace Invitation, and More! Learn about One Note and Sharepoint! Word information

#### Workshops

includes Reading Layout, Smart Tags, Structured Editing and Saving Documents to Workspace. Excel information will include linked lists

**Presenter**: Pamela Conway, CompuWorks System, Inc. Director of Business Development.

#### Save Money with Prompt Payment Discounts!

11:00 – 11:45 Room 1 Waterfront

The Commonwealth has multi billion dollar business relationships with various business entities and negotiates Prompt Pay Discount terms with its vendors on contracts. Come learn how you too can save money applying these discounts to your purchases!

**Presenter**: Michael Weld Eyob, Office of the Comptroller, Director, Accounts Payable Bureau

#### **Dealing with Failure on Your Way to Success**

1:00 – 2:00 Room 1 Waterfront

This course will focus on the inevitable roadblocks and difficulties we all face in our working careers. We will look at how to deal with failure, how to learn from it, how to plan to succeed and how to motivate yourself to get back on track and on target for where you want to go next.

Presenter: Dr. E. Wallace Coyle of E. Wallace Coyle Associates, President

#### Managing the Aging Work Force - Maximizing Mutual Interests

1:15 – 2:00 Room 2 Waterfront

This workshop presents an overview of the challenges in Massachusetts and other states as it faces increasing demands for service to its citizens with a workforce that is projected to have significant loss of key skills and knowledge due to retirements and other 'skill drains'. The workshop also presents a management model to create an action plan to anticipate and manage these risks. Strategies currently in use by a number of states, including creative private-public partnerships and maximizing the opportunities of employees in the workforce will be discussed.

Presenter: Patrick Donohue, Principal, Deloitte Consulting

#### **Introduction to Open Source**

1:30 – 2:15 Room 3 Waterfront

One of the biggest buzz words in the IT industry today is "Open Source." Find out exactly what Open Source is and get practical expertise on how to leverage existing and emerging technologies within your enterprise. The session will provide a high level overview of what Open Source is, define what separates Open Source software from traditional software, explore several Open Source projects, and provide practical ways to begin to use various Open Source products.

**Presenter**: Tim Vaverchak, Manager of the Commonwealth's Information Technology Department Open Source Development Group.

#### The Exciting World of Working with PDF's Adobe Acrobat 7.0 ®

2:00 – 2:45 On-Floor Vendor Training Area

This presentation is focused on productivity in Adobe Acrobat 7.0 and includes topics such as sharing electronic documents, performance, usability, security and accessibility. Attendees are sure to walk away with new information on how to use Adobe Acrobat 7.0!

**Presenter:** Mark Sawyer, New Horizons, Training Supervisor, Principal Applications Instructor, CIW-MD, CIW-CI



## Save the date for

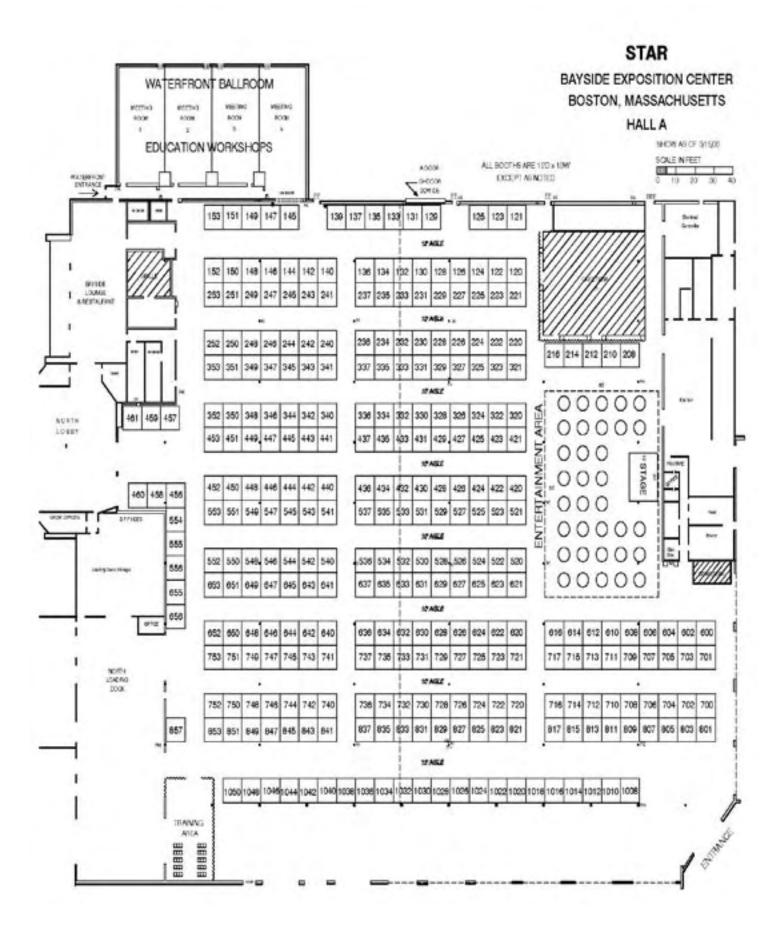
## STAR 2007

Bayside Exposition Center Boston, MA

May 1, 2007









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Furniture

#### **Diversified Business Systems**

Printing

#### **Graphic Productions**

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#### **KNF&T Staffing Resources**

Temporary Help Staff

#### **Lindenmeyr Munroe**

Program Book Paper

#### **Mass Communications**

Mailing Services

#### **New England Office Supply**

**Furniture** 

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#### Perfecta Camera

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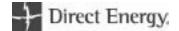
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#### Patricia Hicks [patricia.hicks@albiongov.com]

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Booth Number: 751

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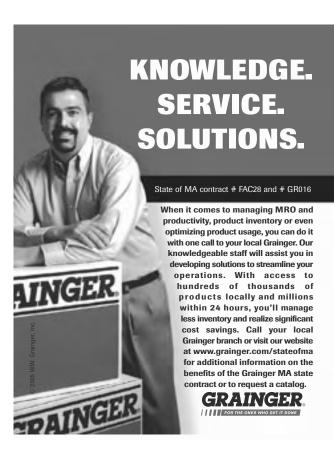
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Booth Number: 602

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401-738-5111 www.amsimaging.com Phil O'Connell [poconnell@amsimaging.com]

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Booth Number: 622 WBE

Contract Category: Clothing/Toiletries

Raynham Market Place, 1470 Rte 44 • Raynham MA 02767 508-821-5815 www.andreaspolicesupply.com

Joanne Thayer [jvthayer@tmlp.com]

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Booth Number: 334

Contract Category: Information Technology 24 School Street, Suite 500 • Boston MA 02108

617-447-2400 www.appgeo.com

<u>David Weaver [dweaver@appgeo.com]</u>

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#### Michael Kaye [mike@arvestpress.com]

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Booth Number: 146, 147, 148, 149, 150, 151 Contract Category: Information Technology 850 Asbury • Buffalo Grove IL 60089

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#### Jean Sauser [jsauser@asap.com]

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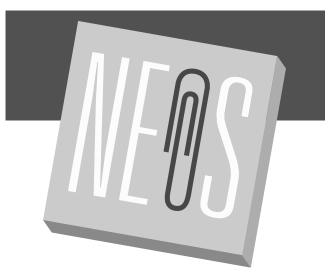
#### ATC Associates Inc.

Booth Number: 536 EPP

Contract Category: Environmental Services 600 West Cummings Park • Woburn MA 01801

781-404-1421 www.atcassociates.com Julie Wilson [julie.wilson@atcassociates.com]

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Booth Number: 726 **EPP, MBE** 

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Booth Number: 130

Contract Category: Information Technology

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Booth Number: 445 WBE

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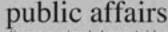
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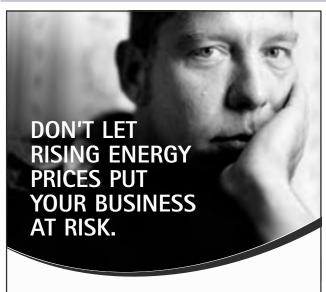
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Contract Category: Facilities

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Booth Number: 142

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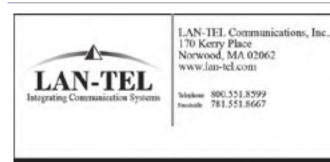
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Booth Number: 443 WBE

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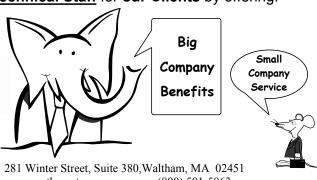
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Booth Number: 212 EPP

Contract Category: Multi-Department

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Booth Number: 253

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609-896-9777 www.enfotech.com <u>Tony Jeng [tony\_jeng@enfotech.com]</u>

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413-789-3530 www.ecsconsult.com Nicole Ghedini [nghedini@ecsconsult.com]

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Booth Number: 547 EPP

Contract Category: Environmental Services 50 Redfield Street • Boston MA 02122

617-282-4675 www.envirosci.com

#### Robert May [may@envirosci.com]

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#### **ESP**

Booth Number: 349

Contract Category: Office Supplies & Equipment

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Contract Category: Facilities

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781-461-0838 www.mastatecontract.com <u>Bethany Broyer [bethany7687@verizon.net]</u>

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Booth Number: 753

Contract Category: Public Safety

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978-244-0555 www.FTS-NE.COM

#### Larry Guerette [Irguerette@aol.com]

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#### First Choice Office Services, Inc.

Booth Number: 216 MBE

Contract Category: Facilities

1600 Osgood Street • North Andover MA 01845

978-327-6004 www.firstchoicemove.com

#### Tom Smart [tom@firstchoicemove.com]

Founded & incorporated in MA in 1990, First Choice is a leading provider of Office Moving & Modular Furniture Installation services. Over the past 16 years First Choice has completed some of the largest office & industrial relocations in the state. The company also provides relocation services for libraries, schools & municipalities. First choice also offers surplus office furniture recycle and/or disposal, furniture storage, records storage & modular furniture cleaning. First Choice is SOM-WBA certified & has been under statewide contract for the commonwealth for the past 10 years.

#### **Fisher Scientific**

Booth Number: 521

Contract Category: Medical/Dental/Laboratory 28 Main Street #120 • Mashpee MA 02649

508-420-3367 www.fishersci.com

#### Jeannie Deegan [jeannie.deegan@fishersci.com]

Fisher Scientific is one of the largest laboratory supply, chemical, safety and healthcare distributors in the world, servicing customers in all markets to include government, medical, educational and industrial.

#### Fitz, Voqt & Associates, Ltd.

Booth Number: 426

Contract Category: Food/Groceries PO Box 819 • Walpole NH 03608

603-756-4578 www.fitzvogt.com

#### Robert Long [blong@fitzvogt.com]

Provider of customized food service management and consulting services

#### Flagship Press, Inc

Booth Number: 549 EPP

Contract Category: Office

150 Flagship Drive • North Andover MA 01845

978-975-3100 www.flagshippress.com Christopher Poor [cdpoor@flagshippress.com]

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#### FutureMed Inc.

Booth Number: 748

Contract Category: Medical/Dental/Laboratory

PO Box 627 • Lynnfield MA 01940

888-822-7599 www.futuremedinc.com

<u>Dana Moore [FUTUREMED8@AOL.COM]</u>

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Booth Number: 250 EPP, MBE

Contract Category: Information Technology 66 Concord Street Suite E • Wilmington MA 01887

800-292-6625 www.gablanco.com

#### Steven Walsh [swalsh@gablanco.com]

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#### **Galaxy Internet Services**

Booth Number: 223

Contract Category: Telecommunications 188 Needham Street • Newton MA 02464

617-558-0900 www.gis.net

#### Steven Otis [mass@gis.net]

Galaxy Internet Services has been a leader in low cost, quality Internet service since 1995. We provide comprehensive Internet services, including Dialup, DSL, T1, Web Hosting, and Co-Location. We are also one of the leading providers of Broadband Voice Services (VoIP) in New England. We are dedicated to providing our customers with the highest degree of reliable access and quality customer service possible while maintaining an exceptionally competitive price. Galaxy has a long history of working with the Commonwealth, and is listed under ITT13 for both Internet Services and Hosting.

#### **Garelick Farms**

Booth Number: 650

Contract Category: Food/Groceries 626 Lynnway • Lynn MA 01905

800-487-8700

<u>Craig Sneider [craig\_sneider@deanfoods.com]</u>

Dairy and Ice Cream Supplier.





#### **Gateway Companies**

Booth Number: 132 EPP

Contract Category: Information Technology 610 Gateway Drive • North Sioux City SD 57049

800-211-4952 www.gateway.com

#### Terry Homan [terry.homan@gateway.com]

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#### **Geonetics**

Booth Number: 337

Contract Category: Information Technology 77 Summer Street • Boston MA 02110

617-896-4423 www.geonetics.com

#### Tom Janes [tjanes@geonetics.com]

Geonetics, Inc., a Boston-based AM/FM/GIS Implementation, Integration, Custom Applications Development firm has been providing expert management consulting and software engineering services to Transportation, Utility, and Environmental organizations since 1995.

#### George T. Wilkinson, Inc

Booth Number: 153 Contract Category: Facilities

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781-335-2622 www.gtwilkinson.com
Alan Bishop [abishop@gtwilkinson.com]

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Booth Number: 533

Contract Category: Medical/Dental/Laboratory

404 Third Street • Everett MA 02149

800-442-1205 www.geriatricmedical.com

#### Jeff Goldstein [jgoldstein@geriatricmedical.com]

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#### Glen Valley International

Booth Number: 717 MBE

Contract Category: Medical/Dental/Laboratory 21 Barrett Road • Marlborough MA 01752

508-624-0700 www.glenvalley.com

James Severin [james@glenvalley.com]

Distributor of Medical, Laboratory Supplies and Equipment.

#### **Global Protection**

Booth Number: 1050

Contract Category: Public Safety

5 Stow Road Unit H • Marlton NJ 08053

#### 856-988-1777 www.protectivesuits.com <u>Sharon Morley [sharon@protectivesuits.com]</u>

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#### **Global Sage Group**

Booth Number: 247

Contract Category: Information Technology

PO Box 1431 • Salem NH 03079

617-803-1277 www.globalsagegroup.com <u>Henry Theberge [htheberge@globalsagegroup.com]</u>

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Booth Number: 421 EPP

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800-800-0019 www.govconnection.com Tracie Smith [tsmith@govconnection.com]

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#### **Government Scientific Source, Inc**

Booth Number: 643

Contract Category: Medical/Dental/Laboratory 12351 Sunrise Valley Drive • Reston VA 20191

703-734-1805 www.govsci.com

#### Jeannie May [jmay@govsci.com]

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Booth Number: 1008

EPP

Contract Category: Facilities

209 Brooks St • Worcester MA 01606

978-502-5798 www.grainger.com Kevin Fleury [kevin.fleury@grainger.com]

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#### **Graphic Productions Inc.**

Booth Number: 831

EPP, WBE

Contract Category: Professional Services 83 East Water Street • Rockland MA 02370

781-878-8828 www.gpipromotions.com <u>Maryann Gabriele [graphicspro@msn.com]</u>

Established in 1980, GRAPHIC PRODUCTIONS is a SOMWBA certified woman owned and operated company with offices in Rockland, Massachusetts. Our varied list of screen printed and embroidered items include a broad offering of apparel, sportswear, awards and promotional items such as pens, mugs, clocks, etc. If posters, banners, or binders are a part of your project...call us. YOUR PROJECT IS OUR PROJECT.

#### **Guaranteed Network Services**

(see Bullet Process LLC)

#### **Guardian Information Technologies, Inc.**

Booth Number: 614

Contract Category: Information Technology 435 Lancaster Street • Leominster MA 01453

978-840-1212 www.guardianinfo.com Charlotte Steele [csteele@guardianinfo.com]

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Booth Number: 630

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#### Paul Paisner [herichards@aol.com]

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Booth Number: 231

Contract Category: Information Technology

400 Crown Colony Drive, Suite 500 • Quincy MA 02169 617-328-7131 www.hcltmass.com Jim Peyton [jpeyton@hcltmass.com]

HCL (Mass.), Inc., headquartered in Ouincy, MA, is a subsidiary of HCL Technologies Ltd., providing Application Development, Information Technology Consulting and Support Services to State and Local Government Agencies for the past fifteen years. HCL Technologies is a global services company with revenues of over US \$ 2.7 billion and 25,000 employees worldwide. HCL has provided IT solutions to various governmental agencies including, Health and Human Services, Labor, Workers Compensation, Employment Security, Environmental Services, Justice and Revenue.

#### **Hewlett Packard**

Booth Number: 347 EPP

Contract Category: Information Technology 9 Betten Court • Franklin MA 02038

508-533-8470 www.hp.com

#### Charlie Palmer [charlie.palmer@hp.com]

HP is a technology solutions provider to consumers, businesses and institutions globally. The company's offerings span IT infrastructure, personal computing and access devices, global services and imaging and printing for consumers, enterprises and small and medium businesses.

#### **HUB Technical Services, LLC**

Booth Number: 121

Contract Category: Information Technology 35 Eastman Street • South Easton MA 02375

508-238-9887 www.hubtechnical.com Paul Shiff [pauls@hubtechnical.com]

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Booth Number: 1042, 1044 EPP

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Booth Number: 124

Contract Category: Information Technology

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#### Lisa Lee [llee@intrasystems.com]

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#### Ivesia Solutions, Inc.

Booth Number: 331 WBE, MBE

Contract Category: Information Technology 2 Keewaydin Drive • Salem NH 03079

603-890-1010 www.ivesia.com <u>Murugan Namasivayam [its07contact@ivesia.com]</u>

Ivesia Solutions Inc., (www.ivesia.com) Salem-NH have achieved SEI CMM Level 3. Ivesia provides custom software development, testing and IT consulting services.

## J N Phillips Auto Glass / Suburban Glass & Mirror Co., Inc

Booth Number: 520

Contract Category: Vehicles/Transportation and Facilities

11 Wheeling Avenue • Woburn MA 01888

800-368-9313 www.jnphillips.com www.subgm.com Marilyn Mayzer [mmayzer@jnphillips.com]

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#### **JFK Systems, LLC**

Booth Number: 235

Contract Category: Information Technology 90 Captain's Way • Somerset MA 02726

508-673-0444 www.jfksystems.com <u>John Killoran [jkilloran@jfksystems.com]</u>

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#### JJJ Microsystems, Inc. / Mindseye

Booth Number: 248 WBE, MBE

Contract Category: Information Technology 94 Sherwood Drive • North Andover MA 01845

978-683-4639 www.jjjmicrosystems.com Judy Hou [judyhou@jjjmicrosystems.com]

Founded in 1998, JJJ Microsystems is an IT services and systems engineering firm, specializing in design and development of web and database applications and networking support. Our expertise in enterprise systems includes e-commerce, online advertising, finance, healthcare, logistics and transportation. Founded in 1996, Mindseye has grown organically by servicing the web development and design needs of the New England area and beyond. Mindseye continues to innovate and explore new efficiencies and cost-effective applications to streamline business processes for our partners and clients.

#### JLS Mailing Services, Inc.

Booth Number: 523

Contract Category: Office Supplies & Equipment 672 Crescent Street • Brockton MA 02302

508-313-1050 www.jlsms.com Ron Parkinson [rparkinson@jlsms.com]

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Booth Number: 645 Contract Category: Facilities

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919-604-2727 www.deere.com Lou Trubiano [TrubianoLucianoM@JohnDeere.com]

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#### John Leonard Employment Services, Inc.

Booth Number: 436

Contract Category: Professional Services 75 Federal Street • Boston MA 02110

617-423-6800 www.johnleonard.com Brian Boyd [bboyd@johnleonard.com]

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#### Johnson & Hill Staffing Services, Inc.

Booth Number: 422 WBE

Contract Category: Professional Services 95 State Street • Springfield MA 01103

413-746-3535 www.jhstaffing.com Andrea Hill [andrea@jhstaffing.com]

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#### **Kaufman Company**

Booth Number: 526, 528 Contract Category: Facilities

19 Walkhill Road • Norwood MA 02062

617-491-5500 www.kaufmanco.com

#### Dan Clark [danc@kaufmanco.com]

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#### **Keane Inc**

Booth Number: 229

Contract Category: Information Technology 100 City Square • Boston MA 02129

617-517-2037 www.keane.com
Edward Gott [Edward J\_Gott@keane.com]

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# Kforce, Inc. (formerly Pinkerton Computer Consultants, Inc)

Booth Number: 220

Contract Category: Information Technology 60 State Street, Suite 950 • Boston MA 02109

#### 617-227-0002 www.pcci.com <u>Tammy McKibben [McKibbenT@pcci.com]</u>

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#### Kingstown Corp.

Booth Number: 123

Contract Category: Vehicles/Transportation 61 Camelot Dr. • Plymouth MA 02360

508-746-1101

#### John Moon [kingstwn@quik.com]

Kingstown Corp. is a supplier and hauler of earth materials, including sand, gravel, and stone.

#### **KNF&T Staffing Resources**

Booth Number: 835 WBE

Contract Category: Professional Services 3 Post Office Square • Boston MA 02109

617-574-8200 www.knft.com

#### Gillian Koenig [gkoenig@knft.com]

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#### **Kyran Research Associates, Inc**

Booth Number: 427 WBE

Contract Category: Information Technology 127 John Clarke Road • Middletown RI 02842

401-849-7734 www.kyran.com Nancy Whitehead [nancyw@kyran.com]

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#### L W BILLS COMPANY

Booth Number: 724

Contract Category: Public Safety PO Box 7 • Georgetown MA 01833

978-352-6660 www.lwbills.com

Dan Beatone [lwbills.co@verizon.net]

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#### **LAN-TEL Communications, Inc.**

Booth Number: 240

Contract Category: Telecommunications 170 Kerry Place • Norwood MA 02062

781-551-8599 www.lan-tel.com

Kate Waldron [kwaldron@lan-tel.com]

Lan-Tel Communications, Inc. was founded in 1991, and since that time has grown to become a diversified corporation offering an array of technical services and solutions. Lan-Tel specializes in the design, installation and maintenance of state-of-theart structured cabling, voice, audio-visual, data, and security systems. Lan-Tel is an IBEW Local #103 Telecommunications Contractor and a Massachusetts state vendor under the ITC09 Telecommunications/Data Infrastructure contract.



#### Lanier Worldwide, Inc.

Booth Number: 715 EPP

Contract Category: Office Supplies & Equipment 5 Constitution Way • Woburn MA 01801

781-904-3780 www.lanier.com

#### Ed Holyoke [eholyoke@lanier.com]

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Booth Number: 340

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781-340-1400 www.LCN-Inc.com

Leslee Stokes [Istokes@egsawyer.com]

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Booth Number: 604, 606 EPP

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781-287-7541 www.libertychevrolet.com <u>Kevin Nugent [libertychev@nedda.com]</u>

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#### **Lindenmeyr Munroe**

Booth Number: 732 EPP

Contract Category: Office Supplies & Equipment 200 River Park Drive • North Reading MA 01864

800-237-2737 www.lindenmeyr.com <u>Timothy Goldberg [tgoldberg@lindenmeyr.com]</u>

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#### Logos To Go

Booth Number: 532 **EPP, WBE** 

Contract Category: Professional Services 145 High Street • Hingham MA 02043

781-749-0049 www.logostogo.com <u>Susan Barbuto [susan@logostogo.com]</u>

LOGOS TO GO Promotional Products was established in 1995 and is a SOMWBA certified, woman-owned business located in Hingham Massachusetts. We offer a wide variety of promotional products including decorated apparel, tote bags, office products, and tradeshow and conference giveaways. Logos To Go also offers art preparation and custom product design services. REACH FOR THE STARS and let LOGOS TO GO provide you with the very best and most creative solutions to your promotional products needs. INSTEAD OF PROMISING THE MOON, WE'LL DELIVER IT!



EPP

#### M.E. O'Brien & Sons, Inc.

Booth Number: 640 Contract Category: Facilities

93 West Street • Medfield MA 02052

508-359-4200 www.obrienandsons.com Nancy White [mail@obrienandsons.com]

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#### Managed Health Care Associates, Inc.

Booth Number: 125

Contract Category: Medical/Dental/Laboratory 25-A Vreeland Rd, Suite 203 • Florham Park NJ 07932

973-966-9200 www.mhainc.com

#### Peter Hudson [phudson@mhainc.com]

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Booth Number: 612

Contract Category: Public Safety

7100 Airport Highway • Pennsauken NJ 08109

856-488-4499 www.mhainc.com

#### Chris Johnson [cjohnson@mar-vel.com]

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#### **Mass Communications**

Booth Number: 1026

Contract Category: Professional Services 50 Jytek Park • Leominster MA 01453

978-840-9880 www.masscomminc.com David Sweeney [daves@masscomminc.com]

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# Massachusetts Affirmative Market Program / Massachusetts Surplus Property

Booth Number: 701

Contract Category: Government Agency

One Ashburton Place, Rm. 1017 • Boston MA 02108

617-720-3149 www.mass.gov/amp 617-720-3146 www.mass.gov/osd Monserrate Quinones [monserrate.quinones@osd.state.ma.us]

#### Paul Guerino [paul.guerino@osd.state.ma.us]

The Affirmative Market Program (AMP), housed at OSD was established in 1996 through EO 390. It established a policy to promote the award of state contracts in a manner that develops and strengthens certified Minority and Women Business enterprises (M/WBEs). The AMP offers M/WBEs procurement training workshops, Business to Business Mentoring led by advisory board members and other program initiatives aimed at increasing contracting opportunities for certified M/ WBEs. Log on to www.mass.gov/amp to find out more about the AMP and ways for you to participate. The State Surplus Property Office (SSPO) is responsible for the distribution of State owned personal surplus property to Massachusetts State agencies, cities, towns and non-profit organizations. SSPO is also authorized by the federal government to act as the receiving agent for federal surplus property and is responsible for its distribution to State and local agencies.

### Massachusetts Association of Public Purchasing Officials

Booth Number: 709

Contract Category: Government Agency 489 Winthrop Street • Medford MA 02155

781-393-2100

#### Jonathan C. Goldfield [goldfj@medford.k12.ma.us]

MAPPO is an association of public purchasing, financial and oversight officials from state agencies and Mass. political subdivisions. MAPPO's mission focuses upon maintaining the highest legal, ethical and efficient practices of public acquisition and dispositions of goods, services, real property, construction designer, management and building services. MAPPO provides professional development and educational programs, a forum for professional networking; it sponsors legislative initiatives, and supports the dissemination of procurement-related information among its membership.

#### Massachusetts Environmental Purchasing Program

Booth Number: 703
Contract Category: Government Agency

One Ashburton Place, Rm. 1017 • Boston MA 02108

617-720-3356 www.mass.gov/epp Marcia Deegler [marcia.deegler@osd.state.ma.us]

**EPP** 

The Environmental Purchasing Program at OSD is responsible for coordinating the state's efforts to increase the purchase of environmentally preferable products (EPPs). EPPs are goods and services that contain recycled materials, minimize waste, save energy or water, contain less toxic materials or have other enviro or public health benefits. The program is based at OSD and largely funded by Mass. EOEA and Dept. of Environmental Protection.

#### Massachusetts Office of Inspector General (MCPPO Program)

Booth Number: 710

Contract Category: Government Agency
One Ashburton Place • Boston MA 02108

617-727-9140 www.mass.gov/ig <u>Joyce McEntee-Emmett [emmettjm@maoig.net]</u>

The Massachusetts Office of the Inspector General interprets M.G.L. c., 30B, which governs the procurement of supplies, services and real property by local governmental bodies.

### Massachusetts Office of Minority & Womens' Business Assistance

Booth Number: 704

Contract Category: Government Agency 10 Park Plaza, Room 3740 • Boston MA 02116

617-973-8570 www.somwba.state.ma.us Tom Hall [tom.hall@state.ma.us]

The State Office of Minority and Women Business Assistance (SOMWBA) promotes the development of business enterprises owned or operated by minorities and women. Certification is a marketing tool which may enhance a firm's ability to secure public contracts. SOMWBA assists government agencies in meeting their affirmative purchasing and contracting goals by providing business development assistance to certified companies through information on procurement opportunities and business resources.

#### **Massachusetts Office of the State Comptroller**

Booth Number: 705

Contract Category: Government Agency
One Ashburton Place, Flr 9 • Boston MA 02108

617-973- 2630 www.mass.gov/osc Lauren Johnson [lauren.johnson@osc.state.ma.us]

The Office of the Comptroller partners with Commonwealth Fiscal Officers in Departments to ensure a high level of accountability throughout the Commonwealth's financial operations and provides taxpayers assurance that tax dollars are spent for their intended purposes.





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- Web Development, Maintenance & Hosting

STATE APPROVED VENDOR
Contractor Vendor Code: #VC0000152212

### Massachusetts State Employees Credit Union

Booth Number: 712

Contract Category: Government Agency
One Center Plaza • Boston MA 02108

617-751-7117 www.mastatecu.org
Andrea Anderson [aanderson@mastatecu.org]

The Mass. State Employees Credit Union (MSECU) is a non-profit financial institution, owned and operated by its members, and is not a part of state government. We have no outside stockholders and are not organized to earn a profit! All excess funds go back to our members in the form of competitive rates on saving and loans and low-cost financial services. Membership in MSECU is available to all current and retired employees of the Commonwealth. We specialize in services to state employees, including direct deposit of payroll funds and deductions. Membership in MSECU makes sense.

#### **Massachusetts State Library**

Booth Number: 706

Contract Category: Government Agency George Fingold Library • Boston MA 02364

617-727-7456 www.mass.gov/lib Susan Edmonds [susan.edmonds@MassMail.state.ma.us]

The State Library for the Commonwealth of Massachusetts provides a central information center for the collection and maintenance of publications by and about state agencies and entities. Increasingly, the Library seeks to provide information services to state employees through the Internet. Stop by our table to sign up for your State Library Card. This offer is limited to state employees upon presentation of their employee ID card.

#### **MassCor Industries**

Booth Number: 546 EPP

Contract Category: Government Agency PO Box 188 • Norfolk MA 02056

800-222-2211 www.masscor.us

#### Debbie Correia [dacorreia@doc.state.ma.us]

Massachusetts Correctional Industries (MassCor) is a Division of the Department of Correction which employs inmates of the Massachusetts Correctional system to produce goods and services. Our laborers work in skilled, paid jobs in factory settings in several state prisons. The products and services of MassCor are sold predominately to State agencies and Municipalities. They receive significant savings without sacrificing quality. Revenues generated by Correctional Industries are reinvested, allowing the program to expand and improve without cost and in fact, with savings to the taxpayers.



#### **Maximus**

Booth Number: 244

Contract Category: Information Technology 11419 Sunset Hills Road • Reston VA 20190

703-251-8500 www.maximus.com Sara Taylor [sarataylor@maximus.com]

Celebrating 30 years of Helping Government Serve the People, MAXIMUS is proud that our more than 5,500 employees located in more than 300 offices across the county and overseas, devote their energies and careers to government service. MAXIMUS has worked with each of the 50 states, the District of Columbia, Puerto Rico, and the Virgin Islands. We have served every major city and county, working with both the largest and the smallest local governments in the nation. The solutions we offer to government are many, the name we go by is one MAXIMUS.

#### McKesson Medical-Surgical Inc.

Booth Number: 544

Contract Category: Medical/Dental/Laboratory 8121 10th Ave No • Golden Valley MN 55427

800-328-8111 www.mckesson.com Therese Mugge [government.sales@ mckesson.com]

McKesson Medical-Surgical is a national distributor of medical supplies and equipment. McKesson helps you manage the cost of delivering quality care through solutions tailored to your needs. Our sales experts combine years of medical supply knowledge to help you choose the right products from our selection of national and McKesson Brand medical supplies.

#### **MECnet, A Division of Merrimack Education Center**

Booth Number: 152

Contract Category: Information Technology 2 Republic Road • North Billerica MA 01862

978-262-4124 www.mecnet.net

Sharon Grover-Renda [srenda@mecnet.net]

Connecting people, places and ideas.

#### **Medline Industries**

Booth Number: 137

Contract Category: Medical/Dental/Laboratory

79 Camp Street • Milford MA 01757

508-478-3713 www.medline.com

Keith White [kwhite@medline.com]

Medical Supply Manufacturer/Distributor

#### **Metropolitan Pipe and Supply**

Booth Number: 723

Contract Category: Facilities

303 Binney St. • Cambridge MA 02142

617-492-6400 www.metpipe.com

#### Jim O'Brien [obrjim@metpipe.com]

Metropolitan Pipe and Supply, serving all of New England, providing the plumbing and heating industry with personal and attentive service and quality products at competitive prices. Whether you are looking for a cast steel valve or a faucet, we do our best to supply you with what you need, when you need it. Visit us at our web site at www.metpipe.com

#### Metropolitan Telephone Co. Inc

Booth Number: 341

Contract Category: Telecommunications 777 Providence Hway • Walpole MA 02081

508-668-3200 www.mettel.com

#### Ray Cord [rcord@mettel.com]

ITT11 contract vendor for Telephone systems, Paging, Voice-Mail, call accounting, logging recorders and video conferencing. Multi Site networks utilizing Centrex, FiberOptics or other networking schemes are our specialty. We are celebrating 25 years of service to the Commowealth and as a Mitel distributor

#### **MG Products**

Booth Number: 721

Contract Category: Professional Services 5 Marions Way • Georgetown MA 01833

978-352-5042 www.mgproducts.net

**WBE** 

**EPP** 

#### Leanne Goddu [leanne@mgproducts.net]

MG Products is responsible for supplying clients with creative promotional incentives. Our goal is to work as a team with the Commonwealth to develop a marketing strategy using a promotional item that will impact the Commonwealth's events and programs.

#### **MHQ** - Municipal Vehicles

Booth Number: 629

Contract Category: Vehicles/Transportation

401 Elm Street • Marlboro MA 01752

508-573-2611 www.mhqvehicles.com Brenda Waldron [Bwaldron@mhqvehicles.com]

MHQ- Municipal Vehicles is the Largest Supplier of Police and Emergency Vehicles in the United States.

#### MicroNet Associates, Inc.

Booth Number: 750

Contract Category: Information Technology 100 South Street • Hopkinton MA 01748

508-435-7600 www.mcrnet.com

#### Lisa Muccini [lisa@mcrnet.com]

MicroNet Associates specializes in computer systems and network integration, network design and information technology support services.



#### **Microsearch Corporation**

Booth Number: 453 MBE

Contract Category: Information Technology

999 Broadway • Saugus MA 01906

781-231-9991 www.microsearch.net

#### Chuck Kelly [chuck.kelly@microsearch.net]

Microsearch provides web-based E-Library services: we create and maintain searchable online libraries of public information. We convert paper-based information to electronic content, and host this information in an online E-Library for easy, anywhere access.

#### **Microsoft**

Booth Number: 348

Contract Category: Information Technology 337 Richards Ave • Portsmouth NH 03801

603-373-0417 www.microsoft.com

#### Amy Marchibroda [amymarch@microsoft.com]

Microsoft provides technology solutions that help government agencies better serve citizens – any time, any place and on any device. Every day, Microsoft helps agencies leverage existing systems, allowing them to seamlessly connect disparate applications while increasing productivity and cost savings. Visit Microsoft online at www.microsoft.com/usa/government.

#### **Modis**

Booth Number: 232

Contract Category: Information Technology

35 Corporate Drive, Ste. 220 • Burlington MA 01803

781-272-6772 www.modisit.com

#### Don Pescione [don.pescione@modisit.com]

Modis is one of the nation's largest and most respected providers of Information Technology resources and consulting. Modis has the experience, stability, depth and reach to meet a variety of technical challenges and initiatives. Our experience is vast and diverse, and includes, but is not limited to: e-Business, Enterprise Software, Data Warehousing, Telecommunications, Integration, Desktop and Legacy Solutions.

#### **Moore & Isherwood Communications, Inc.**

Booth Number: 734 WBE

Contract Category: Professional Services 156 Eighth Street • New Bedford MA 02740

508-996-3946 www.micomm.com Elizabeth Isherwood [eisherwood@micomm.com]

Moore & Isherwood Communications has over three decades of experience providing Southern New England with effective marketing, advertising and public relations services. Capable of meeting any communications challenge regardless of budget, industry or scope of project; we provide skilled community and municipal relations, graphic design and web site development, media relations, corporate communications, event planning, crisis management, trade publicity and more. SOMWBA certified.

# MOORE WALLACE an RR Donnelley Company

Booth Number: 550

Contract Category: Office Supplies & Equipment 400 Blue Hill Drive • Westwood MA 02090

781-320-6440 www.rrd.com
Bruce Dawson [Bruce.dawson@rrd.com]

**EPP** 

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# Morteksolutions Inc / McInnis Consulting / Ashton Services

Booth Number: 556 EPP, MBE

Category: Information Technology P O Box 53, • Boston MA 02117

857-222-6316 www.morteksolutions.com Femi Osemwegie [femi@morteksolutions.com]

Company Description: Morteksolutions specializes in providing complete network solutions that connect users in a secure, reliable, stable environment and protect data against viruses and network assaults. Morteksolutions was founded to help bridge the gap between the various network operating systems and the applications that run on these systems.

#### **MOTOROLA**

Booth Number: 249

Contract Category: Telecommunications 4 Beaverbrook Lane • Walpole MA 02081

508-668-8980 www.motorola.com

Jim McCone [jmccone@motorola.com]

MOTOROLA designs and develops quality wireless communication systems for Public Safety and industry.

#### **MSC Industrial Supply**

Gold Sponsor

**EPP** 

Booth Number: 1022, 1024 Contract Category: Facilities

20 Blanchard Road #9 • Burlington MA 01803

781-272-4884 www.mscdirect.com <u>Mike O'Connor [oconnorm@mscdirect.com]</u>

MSC Industrial Supply, Co (MSC) is an Industrial Distributor of Metalworking and MRO (Maintenance, Repairs, & Operations) products. MSC Industrial Supply has been in business since 1941. During this time, MSC has built and developed one of the most compelling value offerings in the business, including a user friendly website, same day shipping guarantee, and customer managed inventory. For your convenience MSC has local MA branches in Burlington, Worcester and Springfield. Additionally we have locations in nearby Manchester, NH and Pawtucket, RI.



#### Muratec America, Inc.

Booth Number: 551 EPP

Contract Category: Office Supplies & Equipment 450 Greenfield Road • Peterborough NH 03458

603-924-6250 www.muratec.com

#### Gregg A. Ross [gross@muratec.com]

Muratec America, Inc. (MAI) is a U.S.-based subsidiary of Murata Machinery, Ltd. a privately held Japanese multinational corporation founded in 1935. Operating throughout No. and So. America, MAI is a manufacturer of fax-based multifunction (MFP) office equipment as well as desktop and small workgroup copier-based MFPs. Muratec products are recognized by analysts as being some of the best in the industry. Most recently, our F-560 was named 2005 Pick of the Year by BLI (Buyers Laboratory Inc). MAI was named 2005 Facsimile Manufacturer of the Year by MRC (Marketing Research Consultants).

#### **MVA.NET, Ltd.**

Booth Number: 243

Contract Category: Information Technology 2 Washington Street • Haverhill MA 01832

978-469-0682

www.mva.net

#### david spaulding [accountteam@mva.net]

MVA.NET, Ltd., an ISP since 1997, offers the best in quality internet products including accelerated national dial up, hispeed leased lines, isdn, hispeed wireless and more. MVA not only provides great bandwidth solutions, but is a full service isp including state of the art website design and hosting and mail spooling. Check out our website at www.mva.net or call us at 1 888 GET MVA 1 that's 1 888 438 6821 and see how MVA can find the right fit for your company and the internet!

#### NAPA / Genuine Parts Company

Booth Number: 742

Contract Category: Vehicles/Transportation 301 Wolf Road • Latham NY 12110

518-782-9742

#### Jonas Ettlinger [Jonas\_Ettlinger@genpt.com]

Suppliers of Automotive, Truck, Farm, Marine, Small Engine and Industrial Parts for the Commonwealth of Massachusetts.

#### **Neopost**

Booth Number: 440 EPP

Contract Category: Office Supplies & Equipment

One New England Executive Park • Burlington MA 01803
781-229-0800 www.neopostinc.com

#### Van Deegler [v.deegler@neopostinc.com]

Neopost is a leading provider of mailing, document handling and shipping solutions, with more then 70 years experience and a major presence in the five largest global markets. We are committed to developing innovative, high-quality products and services that make mailing and shipping easy. From the most basic functions to advanced operations such as determining the best rates or analyzing cost, Neopost delivers simple yet intelligent solutions that help your agency run more efficiently. Find out more about Neopost and visit with us at Booth #440.

#### **Netivity Solutions, Inc.**

Booth Number: 429

Contract Category: Information Technology 271 Waverly Oaks Road • Waltham MA 02452

781-472-3464 www.netivitysolutions.com Michael Galli [mgalli@netivitysolutions.com]

Microsoft Gold, Novell Platinum, Cisco Gold partner with specific architecture design, implementation and migration expertise around system management (SMS, Zen, Silverback), messaging (Exchange, Groupwise), directory services (Active Directory, eDir) and security consulting. Extensive 24x7 systems management, monitoring and outsourcing offerings.

#### **NetTeks Technology Consultants, Inc.**

Booth Number: 320

Contract Category: Information Technology 2 Oliver Street Ste. 1007 • Boston MA 02109

617-728-4440 www.netteks.com

#### Sharon Seabury [sseabury@netteks.com]

A premier provider of network integration and consulting services in New England since 1997 NetTeks offers a broad range of enterprise level consulting services. Our focus is: Networking Integration (LAN/WAN), Project Management, IP Telephony, Unified Messaging, Enterprise Applications, Staff Augmentation. We offer comprehensive, custom-designed solutions using leading-edge technologies to meet client goals with an integrated portfolio of industry, business, technology, and consulting expertise.

#### **New England Archives Center**

Booth Number: 530

Contract Category: Office Supplies & Equipment 624 Hampden Street • Holyoke MA 01040

413-532-1465 www.neac.com

#### David Monaco [dmonaco@neac.com]

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# New England Office Supply (NEOS) Silver Sponsor

Booth Number: 821, 823, 825 **EPP, WBE, MBE** 

Contract Category: Office Supplies & Equipment 135 Lundquist Drive • Braintree MA 02184

800-345-7080 www.neosusa.com

#### Patricia Vacca [patv@neosusa.com]

NEOS is a woman owned, minority business established in 1993. Our reputation for excellence has attracted and developed a staff of professionals who dedicate themselves to providing unparalleled customer support. We offer a state of the art Online ordering system that provides customers complete control of the buying process at www.neosusa.com. We are vendors on the following statewide contracts: OFF19 Office Supplies; OFF03 Office Furnishings; OFF04 Audio Visual Furniture, and OFF13A School supplies and OFF16 Toner and Fax Machine Supplies.



#### **New England Recreation Group, Inc.**

Booth Number: 623 EPP

Contract Category: Facilities

203 Southwest Cutoff • Northborough MA 01532

508-393-1963

#### Charles Ramondo [nerg@nerecgroup.com]

We are full service, providing over 40 years experience designing, supplying and installing quality park and playground equipment. We offer a complete line of site amenities, athletic and recreation equipment, and playground safety surfaces which complement our line of commercial grade Little Tikes Commercial (LTC) Playground Equipment. We also represent American Ramp Company (ARC) Skateparks and Aquajeux Waterparks. Our LTC, ARC and Aquajeux designs and consultation services are free of charge. Our services can include a complete playground equipment install or supervised community install.

#### **New England School Services Inc.**

Booth Number: 637 Contract Category: Facilities

98 Hicks Avenue • Medford MA 02155

617-776-4700 www.neschool.com

#### Wayne Hingston [wayne@neschool.com]

Doors - Hardware - Restroom Partitions and accessories. Sales - Service - Installation. Serving Schools, Colleges, Universities and Municipalities since 1974. All under State Contract.

#### **New Horizons Computer Learning Center**

Booth Number: 542

Contract Category: Training and Organization 404 Wyman Street • Waltham MA 02451

781-487-3228 www.nhboston.com

Stephanie Crocker [scrocker@nhboston.com]

New Horizons is the largest independent computer training company in the world. Educators, technology specialists, and curriculum designers will work with you and your team to assess, identify and prescribe a customized learning plan that fills your knowledge workers' skill gap. Our services combine private and public classroom learning with our Integrated Learning Manager, a secure, virtual online Learning Management System (LMS) designed to enable accurate organizational tracking, reporting and learning initiative consolidation, and online course delivery - all within time and budget.

#### **Nextel Communications**

Booth Number: 829

Contract Category: Telecommunications 9 Crosby Drive • Bedford MA 01730

617-839-6618 www.nextel.com <u>Kevin McCormick [Kevin.McCormick@nextel.com]</u>

Nextel Communications is a leading provider of fully integrated wireless communications and has built the largest guaranteed all-digital wireless network in the United States. The Nextel National Network provides customers with a fully integrated wireless phone, including digital cellular service, text/numeric paging, web-based services and Nextel Direct Connect - a digital two-way radio feature. Nextel also offers Nextel Worldwide, which allows customers to use one phone with one number in more than 65 countries throughout the world.

#### **Northeast Electrical Distributors**

Booth Number: 646 EPP

Contract Category: Facilities 135 Will Drive • Canton MA 02021

781-302-2270 www.needco.com

#### Jennifer Hogan [jennifer.hogan@sonepar-ne.com]

Northeast Electrical Distributors provides customers with superior customer service and premium quality electrical, lighting and energy-efficient products. Our 17 branches are strategically located in MA, RI, CT, NH and VT and are supported by the largest Central Distribution Center in New England. Some of the key features Northeast has to offer are: ElekNet E-Commerce System - Safety Products - Energy Audits - Lighting Solutions - Safety Products.

#### Northeast Lamp Recycling, Inc. (NLR)

Booth Number: 627 EPP

Contract Category: Facilities

250 Main Street • East Windsor CT 06088

860-292-1992 www.nlrlamp.com Robert Judkins [Judkins@NLRLamp.com]

NLR is a permitted solid waste reduction facility providing universal waste management services for ewaste, lamps, batteries, ballasts and other mercury containing devices. We serve commercial and industrial facilities, universities, hospitals, federal, state agencies, municipalities and companies throughout New England, NY, NJ and throughout the US. Our goal is to combine sound engineering and management practices while consistently delivering a cost effective and environmentally safe method of disposal. Commitment and dedication to environmental compliance ensures our goals are constantly achieved.

#### Northeastern University, Henderson House

Booth Number: 632

Contract Category: Food/Groceries

Northeastern University • Weston MA 02493

781-235-4350 www.neu.edu/henderson

Thomas Petrin [t.petrin@neu.edu]

36 Room Tudor Mansion Conference Center.

# Northrop Grumman Information Technology, Inc.

Booth Number: 554

Category Name: Information Technology

12011 Sunset Hills Road Mailstop 6C60 • Reston VA 20190
703-345-8087 www.northropgrumman.com
Jeanette Frank [jeanette.frank@ngc.com]

Every day, we earn the public's trust with the quality of our decisions and the results we deliver. We are relied on to educate their children, protect their families; put out fires, put away criminals; fight disease and fill the potholes. We do these things effectively, economically, and responsibly. That's why so many state and local governments depend on us for their IT solutions. Anywhere there is a need to serve the people, Northrop Grumman is there.



#### **Ntirety, LLC**

Booth Number: 330

Contract Category: Information Technology

50 Redfield St • Boston MA 02122

617-514-1736 www.ntirety.com <u>Michael Corey [michael.corey@ntirety.com]</u>

The Oracle and Microsoft Database Administration Experts. Ntirety team of Database Administration experts monitor and tune our clients Oracle and Microsoft SQL Server database environments, rapidly respond to down database situations, ensure a clients backup and recovery capabilities, prevent database outages and work directly with our clients staff and vendors to solve database issues. We are proud of our 5 year track record of near perfect client satisfaction scores.

#### **NuKore Technologies, Inc.**

Booth Number: 225

Contract Category: Information Technology 6 Jamestown Court • East Brunswick NJ 08816

908-420-1555 www.nukore.com

Sharad Rao [sharad.rao@nukore.com]

NuKore Technologies, Inc. is focused on providing cost effective solutions and services to the State & Local government agencies.

#### **Oce North America**

Booth Number: 731 EPP

Contract Category: Office Supplies & Equipment 404 Wyman Street • Waltham MA 02451

781-768-6908 www.oceusa.com/state/ma Robyn Pelletier [pelletierr@oceusa.com]

Oce North America provides Massachusetts State Agencies and Municipalities with innovative hardware and software solutions to meet their digital copying, printing, and scanning needs. Our diverse and complete line-up of hardware and software solutions brings one-stop shopping to document creation, archiving, handling, and distribution operations for both wide-format and cut-sheet operations. Oce offers the complete solution. Come see the Oce TDS400 wide-format system at our booth.

#### Oce' Imagistics

Booth Number: 634 EPP

Contract Category: Office Supplies & Equipment 1601 Trapelo Road • Waltham MA 02451

800-777-2590 www.imagistics.com
Bryan Applegate [bryan.applegate@imagistics.com]

Oce' Imagistics is one of the world's leading suppliers of high quality and innovative products and services for professional printing and document management services with 129 years of experience. We offer one of the broadest product lines that covers all segments of reprographic and communication needs, from the desktop to the printshop, as well as 100% direct sales and service. Our strategy focuses on long-term relationships, high quality products with reliability and low cost of ownership, secure network connectivity and document storage and always high integrity to all customers.

#### Office Paper Recovery Systems, Inc.

Booth Number: 430 Contract Category: Facilities

235 Andover Street • Wilmington MA 01887

978-694-1450 www.OfficePaperRecovery.com <u>Mark Cohen [MCohen@oprsystems.com]</u>

Celebrating our 16th year, Office Paper Recovery Systems, Inc. operates a 76,000 sq. ft. shredding and recycling operation. Arguably the most efficient of its type in New England, our plant allows us to offer aggressive pricing not just for municipal, commercial, and industrial paper recycling programs, but also for any confidential destruction needs of government and non-governmental entities as well. Check our website for more info at www. Office Paper Recovery. com, or simply call 978-694-1450.

#### **Office Resources**

Booth Number: 716 EPP

Contract Category: Office Supplies & Equipment

374 Congress Street • Boston MA 02210

617-896-3242 www.ori.com John McCarthy [johnmccarthy@ori.com]

Office Resources is on State Contract representing manufacturers for office furnishings - workstations, casegoods, and seating.

#### OfficeMax / Brother / Lexmark

Booth Number: 624 **EPP** 

Contract Category: Office Supplies & Equipment

9 Progress Road • Billerica MA 01821

800-331-7676 www.solutioncenter.officemax Stephen Currier [stephencurrier@officemax.com]

OfficeMax offers the following on OFF16: Laser Faxes / Brother; Laser Multifunction Machine / Brother; Laser Color Printers / Lexmark; Printer Toner & Supplies/Hewlett Packard, Office-Max, Guy Brown, Lasertone, Lexmark; Fax Toner & Supplies / Nukote, Brother, Guy Brown. Stop by booth # 624 and see the latest machines available from Lexmark and Brother International.

#### **Ontario Investments, Inc.**

Booth Number: 346

Contract Category: Information Technology 6666 Old Collamer Road • East Syracuse NY 13057

315-431-4676 www.ontinv.com

#### Jim Marsallo [jimjr@ontinv.com]

Participating on Commonwealth Contract: ITC02 Information Technology-Operational Leasing Services. Ontario has participated on the ITC02 contract for over 4 years. Our lease rates and personalized service are what sets us apart from the competition.



#### **Oracle**

Booth Number: 122

Contract Category: Information Technology 10 Van de Graaff • Burlington MA 01803

781-744-0144 www.oracle.com

#### Bill Burns [william.burns@oracle.com]

Oracle is the world's largest enterprise software company. For more information about Oracle visit our website at www. oracle.com

#### **OSD / Comm-PASS**

Booth Number: 700

Contract Category: Government Agency

Operational Services Division • Boston MA 02108

617-720-3109 www.comm-pass.com Joan Matsumoto [joan.matsumoto@osd.state.ma.us]

The Commonwealth Procurement Access and Solicitation Site (Comm-PASS) is where 161 state agencies post all bids valued at \$50,000 or more. ALL Commonwealth entities including cities and towns, authorities, public schools and higher education institutions may post their bids at NO CHARGE. The estimated value of open bids exceeds \$1.0 billion! Learn to locate opportunities using free search and download tools. See a demonstration of Comm-PASS and the tools accessible to subscribed vendors.

#### OSD / Quality Assurance, Training & Outreach

Booth Number: 711,713

Contract Category: Government Agency

Operational Services Division • Boston MA 02108

617-720-3148 www.mass.gov/osd Barbara Miller [barbara.miller@osd.state.ma.us]

Come meet the Quality Assurance Team from OSD and discover how our team provides customer support to Statewide Contracts users! Learn how Quality Assurance assists departments in compliance with procurement policies and procedures. Meet with the training and outreach staff to discuss potential training opportunities and regional outreach sessions. We are your connection to the Central Procurement Office, the Operational Services Division. Visit our web-site at www. mass.gov/osd.

#### **PAETEC Communications, Inc.**

Booth Number: 144

Contract Category: Telecommunications One PAETEC Plaza • Fairport NY 14450

585-340-8494 www.paetec.com <u>Paula Roberge [paula.roberge@paetec.com]</u>

PAETEC Communications, Inc., is a provider of integrated communications services, including local and long distance voice services, data and Internet services, software applications, network integration services, and managed services. PAETEC currently provides these services to medium-sized and large businesses, colleges and universities, hospitals, hotels, governmental organizations, financial markets, and affinity groups within its 29-market service area. The company is headquartered in Fairport, N.Y.

#### **Pasek Corporation**

Booth Number: 737

Contract Category: Facilities

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617-269-7110 www.pasek.com

#### Ed Barry [eddieb@pasek.com]

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Booth Number: 236 WBE

Contract Category: Information Technology 643 VFW Parkway • Chestnut Hill MA 02467

617-469-9779 www.peopleserveinc.com Linda Moraski [linda@peopleserveinc.com]

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#### Perfecta Camera Corp.

Booth Number: 725, 727 EPP

Contract Category: Office Supplies & Equipment 174 South Maple Street • Manchester NH 03103

617-680-4627 www.perfecta.org

#### Stanley Goldberg [sgoldberg@perfecta.org]

Photographic & Audio/visual equipment and supplies

#### **PHH Arval**

Booth Number: 522

Contract Category: Vehicles/Transportation 940 Ridgebrook Road • Sparks MD 21152

410-771-2661 www.phh.com

#### Tim McDonough [timothy.mcdonough@phh.com]

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#### Pitney Bowes, Inc.

Booth Number: 653

Contract Category: Office Supplies & Equipment 959 Concord St • Framingham MA 01701

508-424-2588 www.pb.com

#### Robert Mailo [bob.mailo@pb.com]

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Booth Number: 140

Contract Category: Information Technology 155 Commerce Way • Portsmouth NH 03801

603-427-0205 www.plansys.com

#### James Dunn [jdunn@plansysit.com]

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#### **Plastic Card Systems**

Booth Number: 729

Contract Category: Multi-Department 31 Pierce Street • Northboro MA 01532

508-351-6210 www.plasticard.net <u>Donald Axline [daxline@plasticard.net]</u>

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Booth Number: 351

Contract Category: Professional Services

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617-354-2248 www.policy-studies.com

Maliha Farooq [mfarooq@policy-studies.com]

PSI Public Health Consulting and Communications consults with state and local health departments to develop community-based campaigns designed to create sustainable solutions to ongoing problems. Current contracts in Massachusetts include the Local Public Health Training Institute, Methicillin-Resistant Staphylococcus Aureus (MRSA) campaign, MDPH Guide to Surveillance, Reporting and Control update, and planning support for regional pandemic influenza summits.

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Booth Number: 234 MBE

Contract Category: Information Technology 13 Oakridge Road • Quincy MA 02171

617-271-3972 www.presidencysystems.com Rajasekaran Solaiappan [sr@presidency-it.com]

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Booth Number: 1012

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617-250-1000 www.psgstaffing.com Laurie Fiumara [Ifiumara@psgstaffing.com]

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EPP, WBE

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Booth Number: 344

Contract Category: Telecommunications

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781-213-5543 www.qwest.com

#### Scott MacCloy [julie.erickson@qwest.com]

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#### R.A.D. Employment Services, Inc.

Booth Number: 1032

Contract Category: Professional Services 11 Beacon Street • Boston MA 02108

617-742-9180 www.radtemps.com

#### Sylvia Portnoy [info@radtemps.com]

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#### Red Sun Press, Inc.

Booth Number: 642 EPP, MBE

Contract Category: Office Supplies & Equipment

94 Green St. • Jamaica Plain MA 02130

#### 617-524-6822 www.redsunpress.com <u>Eric Johnson [ejohnson@redsunpress.com]</u>

Red Sun Press is a printing company located in Boston that provides high quality printing, digital copying and graphic design services. Our commitment to social responsibility, worker ownership, environmental concerns and community issues distinguishes us from other area printers. In 2000 and 2002, Red Sun received the Massachusetts Buy Recycled and Environmentally Preferred Products Business Award for our leadership in encouraging the use of recycled paper. Red Sun prints exclusively with vegetable based inks and promotes the use of recycled paper with high post-consumer waste content.

#### Regina Villa Associates, Inc.

Booth Number: 633 WBE

Contract Category: Professional Services 51 Franklin Street, Ste 400 • Boston MA 02110

617-357-5772 www.reginavilla.com
Nancy Farrell [info@reginavilla.com]

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#### RetroFit Technologies, Inc.

Booth Number: 336 EPP

Contract Category: Information Technology 455 Fortune Boulevard • Milford MA 01757

508-660-3193 www.retrofit.com <u>Madeline Doherty [mdoherty@retrofit.com]</u>

RetroFit Technologies is a local, privately-owned technology integration company located in Milford, MA. RetroFit provides a full range of IT solutions to support the Commonwealth: Professional Services; Technology Assessment and Planning; Product Procurement; Support & Maintenance; and Deployment and Integration. In addition, RetroFit has been on the state contracts since its inception in 1994. RetroFit is currently on ITC16 (Project Management for Schools & Libraries); ITC16A (Maintenance, Integration & Hardware Procurement); and OFF16 (Printer Procurement, Maintenance & Supplies).

#### **Revenue Solutions, Inc.**

Booth Number: 425

Contract Category: Information Technology 2000 Opportunity Drive • Roseville CA 95678

916-780-8741 www.revenuesolutionsinc.com Jeff Huber [jhuber@rsimail.com]

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#### **Richmond Hardware**

Booth Number: 608, 610 Contract Category: Facilities

899 Washington St. • Braintree MA 02184

781-589-7751 www.rhsupply.com <u>Mike Sheehan [mike.sheehan3@verizon.net]</u>

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Booth Number: 628 EPP

Contract Category: Office Supplies & Equipment 5 Dedrick Place • West Caldwell NJ 07006

800-742-6479 www.Ricoh-usa.com

#### Michael Pallotta [mike.pallotta@ricoh-usa.com]

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Booth Number: 740

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#### Kathy Shea [kshea@ssww.com]

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Booth Number: 1036

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508-264-5254 www.educationessentials.com <u>Harry Gorban [hgorban@schoolspecialty.com]</u>

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# Science Applications International Corporation (SAIC)

Booth Number: 228

Contract Category: Information Technology

SAIC: Aquidneck Corporate Park • Middletown RI 02842 401-849-8900 www.saic.com

#### Rich Russell [richard.russell@saic.com]

SAIC is the largest employee-owned research and engineering company in the United States, providing information technology, systems integration, and eSolutions to commercial and government customers. SAIC engineers and scientists work to solve complex technical problems in national and homeland security, energy, the environment, space, telecommunications, health care, and logistics. With annual revenues of over \$7 billion, SAIC and its subsidiaries, have more that 42,000 employees at offices in more than 150 cities worldwide.

#### Sea Crest Resort & Conference Center

Booth Number: 534

Contract Category: Food/Groceries

350 Quaker Road • No Falmouth MA 02556

508-540-5300 www.seacrest-resort.com Ellie MacKenzie [elliemackenzie@seacrest-resort.com]

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Booth Number: 747 EPP

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978-762-7500 www.shawmutprinting.com Stacy Peluso-Slaney [stacys@shawmutprinting.com]

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#### Signature Marketing, LLC

#### **Silver Sponsor**

Booth Number: 1040 EPP, WBE

Contract Category: Professional Services 134 West Street • Simsbury CT 06070

860-658-7172 www.signaturemarketing.com <u>Evelyn Golden [sigcycle@aol.com]</u>

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### **Signet Electronic Systems**

Booth Number: 647

Contract Category: Office Supplies & Equipment

106 Longwater Dr • Norwell MA 02061

781-871-5888 www.signetgroup.net <u>Joseph Mullin [jmullin@signetgroup.net]</u>

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#### **Sir Speedy Printing**

Booth Number: 452 EPP

Contract Category: Office Supplies & Equipment

20 Province Street • Boston MA 02108

617-227-2237 www.sirspeedyboston.com Mark Borash [imspeedy@bellatlantic.net]

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#### Smith's Detection Inc.

Booth Number: 857

Contract Category: Public Safety

30 Hook Mountain Road • POB 410 Pine • Brook NJ 07058 973-830-2100 www.smithsdetection.com Alan Martin [alan.m.martin@smithsdetection.com]

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Booth Number: 326

Contract Category: Information Technology 11700 Plaza America Drive • Reston VA 20190

703-391-6716 www.softwareagusa.com Sandra Bluteau [Sandra.Bluteau@softwareagusa.com]

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Booth Number: 459

Contract Category: Office Supplies & Equipment

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781-426-2330 www.spaceworksfurniture.com Chris Leonard [cleonard@spaceworksfurniture.com]

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#### Spellman Consulting, LLC / ATI Telemanagement

Booth Number: 333 WBE

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617-584-4545 www.spellmanconsulting.com

Jeanne Spellman [jspellman@spellmanconsulting.com]

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#### SpringHill Suites by Marriott & **Devens Common**

Booth Number: 714

Contract Category: Food/Groceries 31 Andrews Parkway • Devens MA 01434

978-757-3003 www.SpringHillSuites.com/BOSSD Janet Lawson [salesdevens@truenorthhotels.com]

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#### Standard Electric

Booth Number: 730 **EPP** 

Contract Category: Facilities

14 Jewel Drive • Wilmington MA 01887

978-988-3193 www.standardelectric.com Bill Smith [wsmith@standardelectric.com]

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617-526-0850 www.standardregister.com Derek Carbone [derek.carbone@standardregister.com]

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#### State Contract Carpet Co., LLC

Booth Number: 744 **EPP** 

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Booth Number: 736 EPP, MBE

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Booth Number: 335

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508-624-4244 www.stonewallsolutions.com John Condon [jcondon@stonewallsolutions.com]

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#### **Strategic Solutions Group, LLC**

Booth Number: 329 WBE

Contract Category: Information Technology 55 Holland Road • Melrose MA 02176

781-608-4936 www.ssg-llc.com

#### Lisa Benincasa [Ibenincasa@ssg-llc.com]

Strategic Solutions Group offers consulting services in the fields of Business, Project Management, and IT Solutions. We specialize in meeting the unique needs of the public sector in the fields of public health, public safety emergency preparedness and management. Our professionals have extensive experience in strategic planning and implementation, both with public safety agencies and with Fortune 500/Global 2000 companies. Our innovative approach to client service ensures continuous feedback throughout the course of the project.



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617-474-0500 www.sullymac.com

#### Tom Burke [tburke@sullymac.com]

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#### Sullivan and Cogliano

Booth Number: 328

Contract Category: Information Technology 230 Second Avenue • Walthan MA 02451

781-890-7890 www.sullivancogliano.com <u>Jim Cogliano [jim.cogliano@sulcog.com]</u>

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Booth Number: 133

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#### Janice DePaulo [Janice.Depaulo@sun.com]

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978-287-1553 www.sybase.com Peter Murphy [pemurphy@sybase.com]

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#### Systematics, Inc.

Booth Number: 525, 651

Contract Category: Office Supplies & Equipment

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508-366-1306 www.systematicsinc.com <u>Jane McDonald [jmcdonald@systematicsinc.com]</u>

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Booth Number: 128

Contract Category: Information Technology 657 Main Street • Waltham MA 02451

781-736-9100

www.sengi.com

Alan Day [aday@sengi.com]

#### Tod Foote [footeworks@comcast.net]

Systems Engineering, Inc. is the longest continuous Mass. blanket contract holder (since 1992) because we are dedicated to our customers' success first and foremost. SEI is a custom software developer with special skills in complex database and business intelligence problems, interoperability of different systems (developed CommBridge), and expert at web based transaction systems. SEI customers have included nearly all major Commonwealth departments over the nearly 20 years SEI has been serving the Commonwealth. SEI is a Premier IBM and Gold Certified Microsoft Partner. FooteWorks, founded by Tod Foote, who has over 20 years experience serving the information technology needs of the government, provides low overhead, low cost IT services. Unlike other firms, we are not bound by the skill sets of our employees. We provide only the precise skills required by supplementing our staff with a variety of qualified subcontractors. This model drives a variety of engagements from mainstream network and application services to more specialized work as wide ranging as facilities management or Blackberry messaging. So, whatever your IT needs FooteWorks can help. FooteWorks is located at 324 Merriam Street; Weston, MA 02493; 781-790-1800; www.footeworks.com

#### **TAC Worldwide Companies**

Booth Number: 135

Contract Category: Information Technology 888 Washington Street • Dedham MA 02026

781-251-8682 www.tacworldwide.com <u>Patrick McNamara [pmcnamara@tacworldwide.com]</u>

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Booth Number: 230

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Bob Gallagher [macontract@tencorp.com]

TENCorp, the Technology Execution Network is an ISO9002 certified network service provider with offices in Boston, Hartford and Providence. TENCorp focuses on base technologies encompassing hardware service, networking and technology planning. Founded in 1992, TENCorp works with cities, schools and state agencies to meet their varied technology needs.

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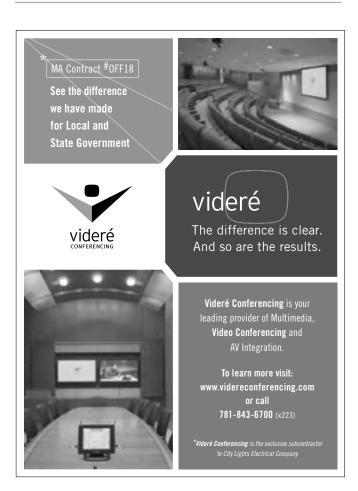
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#### Jill Froio [jfroio@tcml.com]

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Booth Number: 460 EPP

Contract Category: Facilities 2 Spring Street • Medway MA 02053

508-958-8822 www.garlandco.com Leonard Lombardo [llombardo@garlandind.com]

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Booth Number: 424 WBE

Contract Category: Professional Services P.O. Box 458 • Sharon MA 02067

781-784-5381 www.goodwinpr.com <u>Tara Frier [tara@goodwinpr.com]</u>

The Goodwin Group is a full service public relations firm that develops and executes strategic PR programs that resonate with target audiences. Our executive team has over 30 years of experience in public affairs, broadcasting, public relations and advertising. We offer a variety of services to our clients including: media outreach and publicity, crisis communications, event management, employee communications, community relations, newsletter writing, speechwriting and media training.

#### The Rendon Group, Inc.

Booth Number: 145

Contract Category: Professional Services 44 Bromfield Street • Boston MA 02108

617-536-6033 www.therendongroup.com <u>Tricia Raynard [traynard@therendongroup.com]</u>

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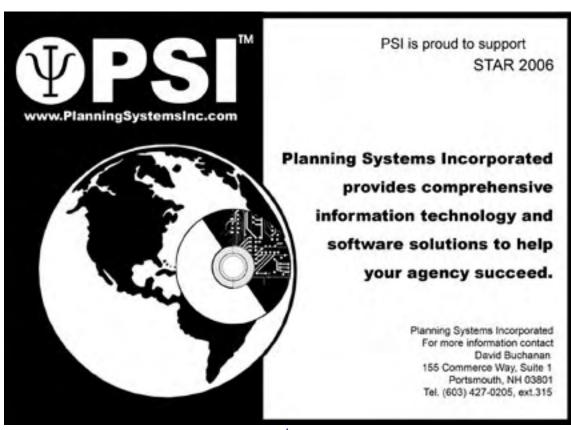
#### The Resource Connection, Inc. (TRC)

Booth Number: 837 WBE

Contract Category: Professional Services
161 South Main Street • Middleton MA 01949

978-777-9333 www.resource-connection.com Janet Santa Anna [janet@resource-connection.com]

TRC is a Personnel Staffing firm with offices in Middleton and Boston. A leading provider of temporary staffing services for the Comm. of Mass. in Zones 2, 3, and 4, we specialize in office support personnel, including call center representatives, customer service, reception, administrative, office support and more. Founded in 1987 by Janet Santa Ana and Sallyann Tomarchio, TRC celebrates 19 years in business and 14 years serving the temporary staffing needs of the Commonwealth. TRC is proud to have received many customer service awards, demonstrating commitment to providing quality service.





#### The Systems Group

Booth Number: 136

Contract Category: Information Technology 231 Winter Street, Suite 380 • Waltham MA 02451

617-243-0220 www.thesystemsgroup.com Mitch Schneir [its23@thesystemsgroup.com]

Established in 1985, The Systems Group is an IT services company. The company maintains offices in Boston, MA and Hartford, CT. A Preferred Vendor at many prominent companies, The Systems Group has a client roster of many major U.S. Fortune 1000 corporations and State Government Agencies.

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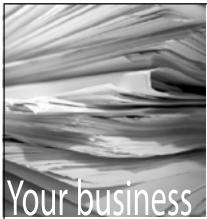
Booth Number: 444 **EPP** 

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Booth Number: 524

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978-649-1970 www.transmed-usa.com Betty Gantz [betty@transmed-usa.com]

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#### Travis Associates, Inc.

Booth Number: 833 WBE, MBE

Contract Category: Professional Services 203 Middlesex Turnpike • Burlington MA 01803

781-272-6750 www.travispersonnel.com Diane Stack [jobs@travispersonnel.com]

Temporary office/admin support/accounting/light industrial and technical personnel.

### Trigyn Technologies, Inc.

Booth Number: 435

Contract Category: Information Technology 100 Metroplex Drive • Edison NJ 08817

732-777-4606 www.trigyn.com Jonathan Hilbert [jon.hilbert@trigyn.com]

Trigyn Technologies is an ITS23 General Staff Augmentation and Solutions Provider. A public multi-national IT company with 20 years of experience and a presence across Asia, North America, Europe, and Africa; we service fortune 500 companies, World Governmental Organizations, and State Governments. Our offerings include custom solutions development, reengineering, maintenance and support, migration, integration, web-based solutions, ERP, and open source solutions. We compliment these services by providing exceptional Staff Augmentation service.



#### **TSG IT Resources**

Booth Number: 321

Contract Category: Information Technology 2 Main Street, Suite 325 • Stoneham MA 02180

781-279-2525 www.tsgit.com

#### Chris Willard [cwillard@tsgit.com]

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Booth Number: 649 EPP

Contract Category: Food/Groceries 201 Beacham St • Everett MA 02149

617-381-8056 www.usfoodservice.com John Phinney [john.phinney@usfood.com]

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Booth Number: 437

Contract Category: Information Technology 1026 Park East Drive • Woonsocket RI 02895

401-775-1256 www.unicom-inc.com Coleen Greco [cgreco@unicom-inc.com]

UNICOM is a technology consulting company specializing in systems integration, network design, application development, training, service and support and more. UNICOM serves the corporate, education, healthcare and government markets in New England.

#### **Unisys Corporation**

Booth Number: 353

Contract Category: Information Technology 154 Middlesex Turnpike • Burlington MA 01803

603-471-2701 www.unisys.com Robert McLaughlin [Robert.mclaughlin@unisys.com]

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Booth Number: 652 **EPP, WBE** 

Contract Category: Facilities

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781-826-9655 www.unitedfence.com Kathryn DeCoste [kathy@unitedfence.com]

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Booth Number: 641

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#### **Valley Communications Systems, Inc.**

Booth Number: 841, 843, 845, 847, 849, 851, 853

Contract Category: Telecommunications and Office Supplies & Equipment

20 First Avenue • Chicopee MA 01020

413-592-4136 www.valleycommunications.com
Bob Tremble [bobt@valleycommunications.com]

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#### Verizon Communications

Booth Number: 431

Contract Category: Telecommunications

185 Franklin Street, 16th Floor • Boston MA 02110

617-743-1123 www.verizon.com Patricia Nelson [patricia.nelson@verizonbusiness.com]

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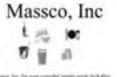
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508-954-3000 www.VerizonWireless.com Michael DesRochers [Michael.DesRochers@VerizonWireless.com]

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#### **Verizon Wireless Paging Solutions**

Booth Number: 423

Contract Category: Telecommunications 1720 Lakepointe Dr • Lewisville TX 75057

972-353-1983 www.vzpaging.com Cesar Castaneda [cesar.castaneda@verizonwireless.com]

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#### **Silver Sponsor**

Booth Number: 1016 MBE Contract Category: Information Technology and Office Supplies & Equipment

2 Adams Place • Quincy MA 02169

781-843-6700 www.videreconferencing.com <u>Bill Benoit [bbenoit@videreconferencing.com]</u>

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#### ViewPoint / Enterprise Infrastructure Partners LLC

Booth Number: 555

Contract Category: Information Technology

385 Concord Avenue, Suite 204 • Belmont MA 02478 617-577-9000 www.viewpoint-gis.com

Kathryn Silver [kathryn@viewpoint-gis.com]

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#### **Voice Systems Inc.**

Booth Number: 743, 745

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800-241-8500 www.voicesystemsinc.com Charles Tremble [charles@800vsi.com]

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#### VWR International, Inc.

Booth Number: 1046

Contract Category: Medical/Dental/Laboratory

161 Grove Street • Franklin MA 02038

800-947-4270 www.vwr.com <u>Jerry Bornstein [jerry\_bornstein@vwr.com]</u>

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Booth Number: 1048

Category: Office Supplies & Equipment 100 Main Street • Melrose MA 02176

781-662-8822 www.huntsphotoandvideo.com Richard Yagjian [ryagjian@wbhunt.com]

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Booth Number: 535, 537

Contract Category: Office Supplies & Equipment

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800-242-5892 www.wbmason.com Myles Johnson [myles.johnson@wbmason.com]

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Booth Number: 543

Contract Category: Facilities

1010 Pleasant St. • Belmont MA 02478

617-484-3360 www.waverlylandscape.com <u>Mike Beattie [mbeattie@waverlylandscape.com]</u>

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#### Webb Consulting Services, LLC

Booth Number: 620

Contract Category: Information Technology

35 Fuller Street • Canton MA 02021

781-575-1600 www.webbconsult.com

Joseph Webb [jwebb@webbconsult.com]

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Booth Number: 644

Contract Category: Training and Organization 73 Chelsea Street #308 • Charlestown MA 02129

617-413-4291 www.weismanconsulting.com paul weisman [paul@weismanconsulting.com]

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Booth Number: 625 EPP, MBE

Contract Category: Medical/Dental/Laboratory

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781-828-7772 www.westnetmed.com Luci Chalian [homewestnet@msn.com]

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Booth Number: 251

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413-569-4233 www.wca.com

#### Cindy Wells [caw@wca.com]

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Booth Number: 702

Contract Category: Government Agency

30 Worcester Center Boulevard • Worcester MA 01608

508-755-7400 www.worcester.org

#### Bryan Lavin [blavin@worcester.org]

The Worcester County Convention and Visitors Bureau markets meeting venues, hotels, restaurants, attractions, transportation companies and other businesses that serve the convention and hospitality industry. Located adjacent to the DCU Center, the CVB also serves as the area's tourist information center. The CVB markets the entire county as the Central Massachusetts CVB. We represent the hospitality industry for the 58 communities that make up Worcester County.

#### **Worcester Envelope Company**

Booth Number: 733 EPP

Contract Category: Office Supplies & Equipment

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Rachel Blum [rblum@worcesterenvelope.com]

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#### Workplace Essentials, Inc.

Booth Number: 448 WBE, MBE
Contract Category: Facilities

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800-200-2330 www.weinc.biz

#### Sandrine Letendre [sletendre@weinc.biz]

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#### **Wright Line**

Booth Number: 432, 434

Contract Category: Office Supplies & Equipment 160 Gold Star Blvd. • Worcester MA 01606

508-926-6090 www.wrightline.com Louis Shulman [louis.shulman@wrightline.com]

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Booth Number: 1034

Contract Category: Office Supplies & Equipment

101 Federal Street • Boston MA 02110

617-556-3468 www.xerox.com

#### Peter McCue [peter.mccue@xerox.com]

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#### xFact, Inc.

Booth Number: 227

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617-834-5041 www.xfact.com

#### Gregory Phoenix [phoenix@xfact.com]

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#### **xpedx**

and products

Booth Number: 817 **EPP** 

Contract Category: Office Supplies & Equipment 613 Main Street • Wilmington MA 01887

978-988-8604 www.xpedx.com Richard Glennon [rich.glennon@xpedx.com]

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#### York Street Industries

Booth Number: 707

Contract Category: Government Agency 627 Randall Road • Ludlow MA 01056

413-547-8349 www.yorkstreetindustries.com Mike Mastriani [mike.mastriani@sdh.state.ma.us]

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### STAR 2006 ACKNOWLEDGES **Procurement Management Teams**

Procurement Management Team participation requires each team member to efficiently balance professional and personal team work demands. Team work also involves commitment to achieve objectives established by a team each year. That commitment also requires an understanding from supervisors and managers that a staff person's participation on a Procurement Management Team (PMT) is a win-win situation from all involved.

Team work – it transcends all we do and can be contagious. Below is a list, alphabetized by first name, of those who have supported and/or served on a PMT this past year:

Al Galano • Alfred Demaria • Alvaro Pereira • Amy Fu • Ann Quinn • Anthony Duros • Anton Smith • April May • Barbara Glazerman • Barbara McDonough • Barbara Miller • Beth Hill • Betsy Goldrick • Betty Fernandez • Beverly Fior • Bill Ferringo ill Funk • Bill McAvoy • Biruk Gebreamlak • Bj Mohammadpour • Bob Buckley • Bob Guerard • Bob Hamel • Bob Irvine • Bob Jenness • Bob Spicer • Bob Stone • Bonnie Brathwaite • Bonnie Tavares • Brenda Kronberg • Brian Putnam • Brian Shea rian Sullivan • Bruce Aspeslagh • Carl Benanti • Carol Levinson • Carol Slaiding • Cecile Barrett • Charles Caron • Charles Rizzotto • Charles Tuttle • Charlie Wolfe • Cheri Lee • Chris Adler • Christine Sprague • Christopher Gendreau • Chuck Caron indy Brown • Claudina Eddy • Dan Folloni • Dan Scotti • Dan Wandell • Darcy Bens Rowell • Dave Oneill • David Houle David Pepper • David Rand • David Rock • David Thomas • David Wessman • David Westervelt • Deanne Daneau • Deb nforth • Deb Foti • Deborah Courtemanche • Deborah Miller • Debra Combra • Deidre Travis-Brown • Denise Raynor • nnis H Mcevoy • Dick Mordaunt • Dmitriy Nikolayev • Donna Clemons • Ed Cavallari • Edith Blackney • Eleanor Appleton Faren Woolery • Fred Sage • Gail Pulley • Gail Pulley • Gail Soares • Gary Kellenberger • Gary Mendes • Georg Matta • eorg Matta • George Durrance • Gerald Wright • Geroge Cullen • Gerry Kurtis • Gilda Klimas • Gina Proia • Glenn Kendall Gloria Harris • Grace McLaughlin • Greg Cooper • Herb Faulconer • Hillary Olson • Jacqueline Dooley • James Mello • mes Morrison • Jane Durland • Jane Sokol Shulman • Jane Wang • Jennie Sbrogna • Jennifer Fennell • Jennifer Mann • enny Hedderman • Jill Clemmer • Jim Bergstrom • Jim Ferri • Jim Griffin • Jim Ognibene • Joan Matsumoto • Joan McCalla JoAnn Oliver • JoAnn Oliver • Joanne Carney • Joe Lydick • Joe Talbot • John Busa • John DiModica • John Fuller • John endall • John Kappler • John Marshall • John Megnia • Jordan Coriza • Joseph Bellofatto • Joseph Eugenio • Joseph Reale Joseph Tomassini • Joy Connell • Julie Connelly • Justin Latani • Karen E. Glass • Karl Brenner • Kathleen Fallon • Kathy ouchard • Kathy Cronin • Kathy Messenger • Kathy Monahan • Kathy Rufo • Keith Macdonald • Ken Urato • Kerisotellia ord • Kerry Sutton • Kevin Rosado • Kevin White • Kim Young • Kristine Kurker • Larry Lincoln • Lawrence Lamey • Leo Kopec • Lindsey Viall • Lou Dell' Olio • Louis Angeloni • Louise Storey • Lt. Mark Gonyea • Marcia Deegler • Marge MacEvitt Maria Lidia Furtado • Marianne Collins • Marianne Lara • Marie Imbert • Marie Killackey • Marie O'Donnell • Marisa de la Paz • Mark Barranco • Mark Caron • Mark Rousseau • Marty Driggs • Mary Murray • Mary O'Brien • Mary Paris • Maryann Carrazza • Matt Casey • Matt Killen • Melissa Morrison • Merylle Chase • Michael Benn • Michelle Bessler • Michelle Hallahan ►Michelle Reposa • Mike Mastriani • Molly Cahill • Monica Synnott • Monique Thompson • Monsi Quinones • Nançy Burke • Nancy Gerlach • Nancy Leonard • Nancy Snyder • Nina Duston • Pamela Brasill • Patricia Zorka • Paul Cabral • Paul Cacchiotti • Paul Gariepy • Paul Grady • Paul Walsh • Pejman Talebian • Philip LeBlanc • Rajiv Singh • Randal Cabral • Reann Nixon • Richard Dinkins • Rick McDonald • Robert Deardorff • Robert Hamel • Robert Morrison • Robert Scherer • Robert

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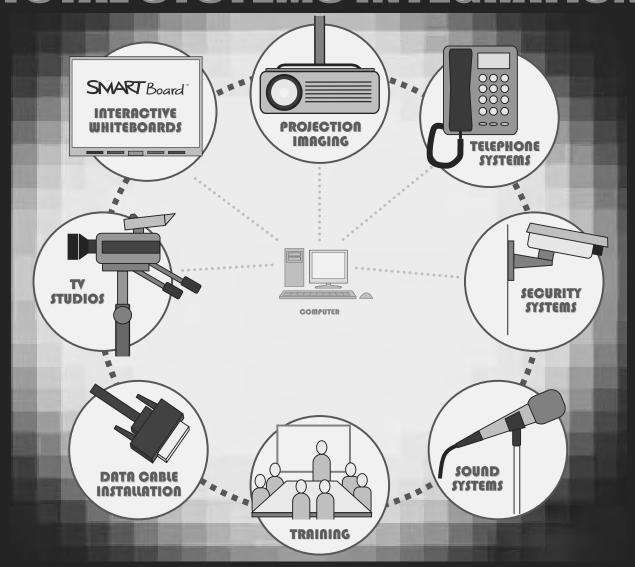
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